

ALL-NEW FORD FIESTA - CUSTOMER ORDERING GUIDE AND PRICE LIST

Effective from 1st April 2018



SERIES RANGE



Style

Standard Features:

- 15" Steel wheels with covers
- Halogen projector headlamps with daytime running lights
- Body coloured bumpers with mesh front grille
- Body coloured electrically-operated and heated door mirrors with side indicators
- Body coloured door handles
- NCAP pack; Including Lane-Keeping Alert & Lane-Keeping Aid, Speed Limiter, rear seatbelt minder, rear centre headrest & Auto-headlamps
- Electronic Stability Programme (ESP) with Hill Start Assist
- My Key®
- Tyre Pressure Monitoring System (TPMS)
- Tyre Repair Kit
- Ford Easy Fuel
- Remote central locking & engine immobiliser
- Ford AM/FM Radio with 4.2" TFT screen, Bluetooth with My Ford Device Dock & 6-speakers
- Electrically-operated front windows with one touch opening & closing
- Manual air conditioning
- Manual driver's seat height adjust
- Trip Computer

From £13,695 On The Road*



Zetec

Additional to Style:

- 15" 8-spoke alloy wheels
- Halogen projector headlamps with LED daytime running lights
- Front fog lamps with cornering lights
- Chrome belt line finisher
- Chrome upper grille
- Thatcham Alarm
- Quickclear Heated Windscreen
- Ford SYNC 3 DAB Radio with 6.5" Touchscreen, Emergency Assistance, Apple CarPlay & Android Auto, 2 x USB sockets & 6-speakers
- 3-spoke leather-trimmed steering wheel with audio controls
- Leather-trimmed handbrake handle

Tip:

Upgrade to the City Pack to include rear parking sensors & power-foldable door mirrors with puddle lights for just £350 Recommended Retail Price

From £15,195 On The Road*

* Recommended 'On the road' price includes one years road fund license, DVLA first registration fee £55 and an estimated £25 for number plates. Images shown for illustrative purposes only. Body colours shown may be optional (at additional cost). See colour options page for more information

SERIES RANGE



Titanium

Additional to Zetec

- 16" 10-spoke alloy wheels
- LED Night Signature to rear lights
- Power-foldable door mirrors with puddle lights
- Rear privacy glass
- Driver assistance features: 4.2" TFT instrument cluster screen, Traffic Sign Recognition, Auto High Beam & Driver Alert
- Ford SYNC 3 Navigation with 8" touchscreen, DAB Radio, Emergency Assistance, Apple CarPlay & Android Auto, 2 x USB sockets and 6-speakers
- Electronic Automatic Temperature Control (EATC)
- Keyless Start with Ford Power Starter Button
- Cruise Control
- Rain sensing wipers & auto-dimming rear view mirror
- Centre console with armrest & illuminated cupholders
- Velour floor mats front & rear

From £17,145 On The Road*



Titanium X

Additional to Titanium

- Electric rear windows (5-door only)
- Ford KeyFree System with Keyless Entry & Keyless Start
- Partial leather heated front seats
- Heated steering wheel
- B&O PLAY Premium Audio System with 360° sound. System specification:
1 x 63mm Midrange centre speaker mounted on the instrument panel
2 x 25mm Tweeters mounted near the A-pillar
2 x 160mm Midrange woofers mounted in the front doors
2 x 160mm Integrated tweeter & midrange woofers mounted in rear quarters
1 x 200mm Subwoofer mounted in spare wheel well
Digital Sound Processor (DSP)

Tip:

Upgrade to the 17" Alloy Wheel Style Pack to include 17" alloy wheels & front door threshold plates for just £400 Recommended Retail Price

From £18,495 On The Road*

* Recommended 'On the road' price includes one years road fund license, DVLA first registration fee £55 and an estimated £25 for number plates. Images shown for illustrative purposes only. Body colours shown may be optional (at additional cost). See colour options page for more information

SERIES RANGE



Your favourite music, as it's meant to be heard

The stylish B&O PLAY Series matches premium audio with a choice of two striking exterior and interior colour themes, both exclusive to the B&O PLAY Series. The collaboration between Ford and B&O PLAY represents a natural fit for both brands, which are passionate about developing ingenious and innovative products that inspire freedom and enable people to enjoy music on the go.



B&O PLAY Zetec Series

Available in Bohai Bay Mint or Chrome Copper Exclusive Body Colours

Additional to Zetec:

- B&O PLAY Premium Audio System with 360° sound
System specification:
1 x 63mm Midrange centre speaker mounted on the instrument panel
2 x 25mm Tweeters mounted near the A-pillar
2 x 160mm Midrange woofers mounted in the front doors
2 x 160mm Integrated tweeter & midrange woofers mounted in rear quarters
1 x 200mm Subwoofer mounted in spare wheel well
Digital Sound Processor (DSP)
- Ford SYNC 3 Navigation with 8" touchscreen
- Bohai Bay Mint or Chrome Copper colour theme to key interior areas:
Anodized interior door spears, airvent "Smiley", instrument panel, door handle spears, contrast stitching on floor mats & interior mirror cap cover

From £16,145 On The Road*

B&O PLAY Titanium Series

Available in Bohai Bay Mint or Chrome Copper Exclusive Body Colours

Additional to Titanium:

- B&O PLAY Premium Audio System with 360° sound
System specification:
1 x 63mm Midrange centre speaker mounted on the instrument panel
2 x 25mm Tweeters mounted near the A-pillar
2 x 160mm Midrange woofers mounted in the front doors
2 x 160mm Integrated tweeter & midrange woofers mounted in rear quarters
1 x 200mm Subwoofer mounted in spare wheel well
Digital Sound Processor (DSP)
- Bohai Bay Mint or Chrome Copper colour theme to key interior areas:
Anodized interior door spears, airvent "Smiley", instrument panel, door handle spears, contrast stitching on floor mats & interior mirror cap cover

From £17,895 On The Road*

* Recommended 'On the road' price includes one years road fund license, DVLA first registration fee £55 and an estimated £25 for number plates. Images shown for illustrative purposes only. Body colours shown may be optional (at additional cost). See colour options page for more information

SERIES RANGE



Active 1

Additional to Zetec

- Active 17" 5-Spoke Alloy Wheels Rough Metal - Machined Finish
- Rugged bodystyling kit with Active front wing badges
- Rough Road Suspension including increased ride height
- Silver roof rails
- LED Night Signature to rear lights
- Selectable Drive Modes (SDM), Eco, Normal, and Slippery
- Electric rear windows
- Rear privacy glass
- "Active" logo front door threshold plates
- Driver Seat lumbar adjustment
- Front floor mats

From £17,795 On The Road*

Active B&O PLAY

Additional to Active 1

- Active 17" 5-Spoke Alloy Wheels Shadow Black - Machined Finish
- Yellow colour theme to key interior areas: Anodized door spears, airvent "Smiley" and instrument panel
- Black contrast coloured electrically-operated and heated door mirrors with side indicators
- Black contrast painted roof
- Black roof rails
- Driver assistance features: 4.2" TFT instrument cluster screen, Traffic Sign Recognition, Auto High Beam & Driver Alert
- Ford SYNC 3 with 8" touchscreen, DAB Radio, Emergency Assistance, Apple CarPlay & Android Auto 2 x USB sockets
- B&O PLAY Premium Audio System with 360° sound System specification with 10-Speakers
- Cruise Control
- Rain sensing wipers & auto-dimming rear view mirror
- Centre console with armrest & illuminated cupholders
- Floor mats front & rear
- Black Headlining

From £19,195 On The Road*

Active X

Additional to Active 1

- Power-foldable door mirrors with puddle lights
- Partial leather seats with heated front seats
- Driver assistance features: 4.2" TFT instrument cluster screen, Traffic Sign Recognition, Auto High Beam & Driver Alert
- Ford SYNC 3 Navigation with 8" touchscreen, DAB Radio, Emergency Assistance, Apple CarPlay & Android Auto, 2 x USB sockets and 6-speakers
- Electronic Automatic Temperature Control (EATC)
- Ford KeyFree System with Keyless Entry & Keyless Start
- Cruise Control
- Rain sensing wipers & auto-dimming rear view mirror
- Centre console with armrest & illuminated cupholders
- Floor mats front & rear
- Rear view camera with rear parking sensors



Tip:

Upgrade to the Openable Panorama Roof for just £600 Recommended Retail Price


From £20,295 On The Road*

* Recommended 'On the road' price includes one years road fund license, DVLA first registration fee £55 and an estimated £25 for number plates. Images shown for illustrative purposes only. Body colours shown may be optional (at additional cost). See colour options page for more information



SERIES RANGE



ST-Line	
Standard Features additional to Style	
<ul style="list-style-type: none"> • Rock Metallic 17" 5x2-spoke alloy wheels • Halogen projector headlamps with LED daytime running lights • ST-Line front fog lamps with cornering lights • Unique ST-Line upper grille & full bodystyling kit with ST-Line wing badges • Large body coloured rear spoiler • Sports tuned suspension • Thatcham Alarm • Quickclear Heated Windscreen • Ford SYNC 3 DAB Radio with 6.5" touchscreen, Emergency Assistance, Apple CarPlay & Android Auto, 2 x USB sockets & 6-speakers • Sports style front seats • ST-Line flat bottomed steering wheel • Sports pedals 	<ul style="list-style-type: none"> • Black headlining • Keyless Start with Ford Power Starter Button • Manual air conditioning <p> Tip: Upgrade to the unique ST-Line 18" alloy wheels for just £600 Recommended Retail Price</p>
From £17,145 On The Road*	



ST-Line X
Additional to ST-Line
<ul style="list-style-type: none"> • LED Night Signature to rear lights • Power-foldable door mirrors with puddle lights • Rear privacy glass • Driver assistance features: 4.2" TFT instrument cluster screen, Traffic Sign Recognition, Auto High Beam & Driver Alert • Ford SYNC 3 Navigation with 8" touchscreen, DAB Radio, Emergency Assistance, Apple CarPlay & Android Auto, 2 x USB sockets & 6-speakers • Electronic Automatic Temperature Control (EATC) • Partial leather sports seats • Cruise Control • Centre console with armrest & illuminated cupholders • Rain sensing wipers & auto-dimming rear view mirror
From £18,495 On The Road*

* Recommended 'On the road' price includes one years road fund license, DVLA first registration fee £55 and an estimated £25 for number plates. Images shown for illustrative purposes only. Body colours shown may be optional (at additional cost). See colour options page for more information

SERIES RANGE



Vignale

Additional to Titanium X

- 17" 10-spoke alloy wheels
- Vignale front fog lamps with cornering lights
- Unique Vignale front grille & bodystyling
- Vignale rear & wing badges
- Openable Panorama Roof
- Vignale Black Ruby leather heated seats & steering wheel
- Rear view camera with rear parking sensors
- Vignale front door threshold plates
- Vignale floor mats front & rear
- Electric rear windows (5-door only)

Tip:

Add Advanced Auto Park Assistance Pack 3 to include front parking distance sensors & Advanced Auto Park Assistance for just £200 Recommended Retail Price

From £20,345 On The Road*



VIGNALE



* Recommended 'On the road' price includes one years road fund license, DVLA first registration fee £55 and an estimated £25 for number plates. Images shown for illustrative purposes only. Body colours shown may be optional (at additional cost). See colour options page for more information

MODEL PRICES

	Bodystyle	Engine	Fuel	Transmission	Euro Stage	VED	CO ₂ Emissions (g/km) ⁰	Basic Recommended Retail Price £	Recommended Retail Price (Incl VAT) £	† Manufacturer's Recommended On the Road Price £	Company Car Drivers	
											* Monthly BIK at 20%, £	* Monthly BIK at 40%, £
Style												
	3 Door	1.1L Ti-VCT 70PS	Petrol	5 Speed	Stage 6	F	101	11,225.00	13,470.00	13,695.00	47.23	94.47
	3 Door	1.5 TDCi 85PS	Diesel	6 Speed	Stage 6	D	82	12,991.67	15,590.00	15,795.00	59.86	119.72
	5 Door	1.1L Ti-VCT 70PS	Petrol	5 Speed	Stage 6	F	101	11,766.67	14,120.00	14,345.00	49.51	99.02
	5 Door	1.5 TDCi 85PS	Diesel	6 Speed	Stage 6	D	84	13,533.33	16,240.00	16,445.00	62.35	124.70
Zetec												
	3 Door	1.1L Ti-VCT 85PS	Petrol	5 Speed	Stage 6	F	101	12,475.00	14,970.00	15,195.00	52.48	104.97
	3 Door	1.0T EcoBoost 100PS	Petrol	6 Speed	Stage 6	E	97	12,991.67	15,590.00	15,795.00	52.05	104.10
	3 Door	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6	G	118	14,083.33	16,900.00	17,145.00	67.70	135.40
	3 Door	1.5 TDCi 85PS	Diesel	6 Speed	Stage 6	D	82	13,825.00	16,590.00	16,795.00	63.69	127.38
	5 Door	1.1L Ti-VCT 85PS	Petrol	5 Speed	Stage 6	F	101	13,016.67	15,620.00	15,845.00	54.76	109.52
	5 Door	1.0T EcoBoost 100PS	Petrol	6 Speed	Stage 6	E	97	13,533.33	16,240.00	16,445.00	54.22	108.43
	5 Door	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6	G	118	14,625.00	17,550.00	17,795.00	70.30	140.60
	5 Door	1.5 TDCi 85PS	Diesel	6 Speed	Stage 6	D	84	14,366.67	17,240.00	17,445.00	66.18	132.37
B&O PLAY Zetec Series - Available In Bohai Bay Mint Or Chrome Copper Exclusive Body Colour												
	3 Door	1.1L Ti-VCT 85PS	Petrol	5 Speed	Stage 6	F	101	13,266.67	15,920.00	16,145.00	55.81	111.62
	3 Door	1.0T EcoBoost 100PS	Petrol	6 Speed	Stage 6	E	97	13,783.33	16,540.00	16,745.00	55.22	110.43
	3 Door	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6	G	118	14,875.00	17,850.00	18,095.00	71.50	143.00
	3 Door	1.5 TDCi 85PS	Diesel	6 Speed	Stage 6	D	82	14,616.67	17,540.00	17,745.00	67.33	134.67
	5 Door	1.1L Ti-VCT 85PS	Petrol	5 Speed	Stage 6	F	101	13,808.33	16,570.00	16,795.00	58.08	116.17
	5 Door	1.0T EcoBoost 100PS	Petrol	6 Speed	Stage 6	E	97	14,325.00	17,190.00	17,395.00	57.38	114.77
	5 Door	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6	G	118	15,416.67	18,500.00	18,745.00	74.10	148.20
	5 Door	1.5 TDCi 85PS	Diesel	6 Speed	Stage 6	D	84	15,158.33	18,190.00	18,395.00	69.82	139.65

⁰ The CO₂ emissions test figures shown in the table do not express or imply any guarantee of the emissions or fuel economy of a car in the class in question. All the figures are based on tests conducted on vehicles with standard wheels and tyres. Optional or Accessory wheels and tyres may have an effect on the emissions or fuel consumption of a vehicle. For further information on CO₂ and fuel performance please refer to our Fuel & Performance section.

† 'On the road' price includes first year road fund license, DVLA first registration fee and an estimated £25 for number plates.

* Not applicable to retail or private car buyers. BIK values are the monthly taxation payment applicable to company car users. BIK values were correct at the time of printing and are based on taxation rates for 2018/19 tax year. P11D value is the sum of Recommended price + VAT & Number plate charge (£25) If a car's list price is over £40,000 (including VAT and factory fitted options) at first registration, the customer will pay an additional VED charge (currently £310) for five years after the end of the first registration (in addition to the standard VED charge per year, currently £140).

MODEL PRICES

											Company Car Drivers	
Bodystyle	Engines	Fuel	Transmission	Euro Stage	VED	CO ₂ Emissions (g/km) ^Ø	Basic Recommended Retail Price £	Recommended Retail Price (Incl VAT) £	† Manufacturer's Recommended On the Road Price £	* Monthly BIK at 20%, £	* Monthly BIK at 40%, £	
Titanium												
3 Door	1.0T EcoBoost 100PS	Petrol	6 Speed	Stage 6	E	97	14,116.67	16,940.00	17,145.00	56.55	113.10	
3 Door	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6	G	118	15,208.33	18,250.00	18,495.00	73.10	146.20	
3 Door	1.0T EcoBoost 125PS	Petrol	6 Speed	Stage 6	E	98	14,533.33	17,440.00	17,645.00	58.22	116.43	
3 Door	1.5 TDCi 120PS	Diesel	6 Speed	Stage 6	D	89	15,575.00	18,690.00	18,895.00	71.74	143.48	
5 Door	1.0T EcoBoost 100PS	Petrol	6 Speed	Stage 6	E	97	14,658.33	17,590.00	17,795.00	58.72	117.43	
5 Door	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6	G	118	15,750.00	18,900.00	19,145.00	75.70	151.40	
5 Door	1.0T EcoBoost 125PS	Petrol	6 Speed	Stage 6	E	98	15,075.00	18,090.00	18,295.00	60.38	120.77	
5 Door	1.5 TDCi 120PS	Diesel	6 Speed	Stage 6	D	89	16,116.67	19,340.00	19,545.00	74.23	148.47	
B&O PLAY Titanium Series - Available In Bohai Bay Mint Or Chrome Copper Exclusive Body Colour												
3 Door	1.0T EcoBoost 100PS	Petrol	6 Speed	Stage 6	E	97	14,741.67	17,690.00	17,895.00	59.05	118.10	
3 Door	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6	G	118	15,833.33	19,000.00	19,245.00	76.10	152.20	
3 Door	1.0T EcoBoost 125PS	Petrol	6 Speed	Stage 6	E	98	15,158.33	18,190.00	18,395.00	60.72	121.43	
3 Door	1.5 TDCi 120PS	Diesel	6 Speed	Stage 6	D	89	16,200.00	19,440.00	19,645.00	74.62	149.23	
5 Door	1.0T EcoBoost 100PS	Petrol	6 Speed	Stage 6	E	97	15,283.33	18,340.00	18,545.00	61.22	122.43	
5 Door	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6	G	118	16,375.00	19,650.00	19,895.00	78.70	157.40	
5 Door	1.0T EcoBoost 125PS	Petrol	6 Speed	Stage 6	E	98	15,700.00	18,840.00	19,045.00	62.88	125.77	
5 Door	1.5 TDCi 120PS	Diesel	6 Speed	Stage 6	D	89	16,741.67	20,090.00	20,295.00	77.11	154.22	
Titanium X												
3 Door	1.0T EcoBoost 100PS	Petrol	6 Speed	Stage 6	E	97	15,241.67	18,290.00	18,495.00	61.05	122.10	
3 Door	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6	G	118	16,333.33	19,600.00	19,845.00	78.50	157.00	
3 Door	1.0T EcoBoost 125PS	Petrol	6 Speed	Stage 6	E	98	15,658.33	18,790.00	18,995.00	62.72	125.43	
3 Door	1.5 TDCi 120PS	Diesel	6 Speed	Stage 6	D	89	16,700.00	20,040.00	20,245.00	76.92	153.83	
5 Door	1.0T EcoBoost 100PS	Petrol	6 Speed	Stage 6	E	97	15,783.33	18,940.00	19,145.00	63.22	126.43	
5 Door	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6	G	118	16,875.00	20,250.00	20,495.00	81.10	162.20	
5 Door	1.0T EcoBoost 125PS	Petrol	6 Speed	Stage 6	E	98	16,200.00	19,440.00	19,645.00	64.88	129.77	
5 Door	1.5 TDCi 120PS	Diesel	6 Speed	Stage 6	D	89	17,241.67	20,690.00	20,895.00	79.41	158.82	

Ø The CO₂ emissions test figures shown in the table do not express or imply any guarantee of the emissions or fuel economy of a car in the class in question. All the figures are based on tests conducted on vehicles with standard wheels and tyres. Optional or Accessory wheels and tyres may have an effect on the emissions or fuel consumption of a vehicle. For further information on CO₂ and fuel performance please refer to our Fuel & Performance section.

† 'On the road' price includes one years road fund license, DVLA first registration fee and an estimated £25 for number plates.

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† If a car's list price is over £40,000 (including VAT and factory fitted options) at first registration, the customer will pay an additional VED charge (currently £310) for five years after the end of the first registration (in addition to the standard VED charge per year, currently £140).

MODEL PRICES

	Bodystyle	Engines	Fuel	Transmission	Euro Stage	VED	CO ₂ Emissions (g/km) ⁰	Basic Recommended Retail Price £	Recommended Retail Price (Incl VAT) £	† Manufacturer's Recommended On the Road Price £	Company Car Drivers	
											* Monthly BIK at 20%, £	* Monthly BIK at 40%, £
Active I												
	5 Door	1.0T EcoBoost 85PS	Petrol	6 Speed	Stage 6	F	105	14,641.67	17,570.00	17,795.00	64.52	129.03
	5 Door	1.0T EcoBoost 100PS	Petrol	6 Speed	Stage 6	F	105	14,891.67	17,870.00	18,095.00	65.62	131.23
	5 Door	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6	G	129	16,000.00	19,200.00	19,445.00	83.31	166.62
	5 Door	1.0T EcoBoost 125PS	Petrol	6 Speed	Stage 6	F	108	15,308.33	18,370.00	18,595.00	67.45	134.90
	5 Door	1.5 TDCi 85PS	Diesel	6 Speed	Stage 6	E	96	15,725.00	18,870.00	19,095.00	75.58	151.16
Active B&O PLAY												
	5 Door	1.0T EcoBoost 100PS	Petrol	6 Speed	Stage 6	F	105	15,808.33	18,970.00	19,195.00	69.65	139.30
	5 Door	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6	G	129	16,916.67	20,300.00	20,545.00	88.08	176.15
	5 Door	1.0T EcoBoost 125PS	Petrol	6 Speed	Stage 6	F	108	16,225.00	19,470.00	19,695.00	71.48	142.96
	5 Door	1.0T EcoBoost 140PS	Petrol	6 Speed	Stage 6	F	110	16,475.00	19,770.00	19,995.00	75.88	151.76
	5 Door	1.5 TDCi 120PS	Diesel	6 Speed	Stage 6	E	96	17,266.67	20,720.00	20,945.00	82.98	165.96
Active X												
	5 Door	1.0T EcoBoost 100PS	Petrol	6 Speed	Stage 6	F	105	16,725.00	20,070.00	20,295.00	73.68	147.36
	5 Door	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6	G	129	17,833.33	21,400.00	21,645.00	92.84	185.68
	5 Door	1.0T EcoBoost 125PS	Petrol	6 Speed	Stage 6	F	108	17,141.67	20,570.00	20,795.00	75.52	151.03
	5 Door	1.0T EcoBoost 140PS	Petrol	6 Speed	Stage 6	F	110	17,391.67	20,870.00	21,095.00	80.10	160.20
	5 Door	1.5 TDCi 120PS	Diesel	6 Speed	Stage 6	E	96	18,183.33	21,820.00	22,045.00	87.38	174.76

⁰ The CO₂ emissions test figures shown in the table do not express or imply any guarantee of the emissions or fuel economy of a car in the class in question. All the figures are based on tests conducted on vehicles with standard wheels and tires. Optional or Accessory wheels and tyres may have an effect on the emissions or fuel consumption of a vehicle. For further information on CO₂ and fuel performance please refer to our Fuel & Performance section.

† 'On the road' price includes one years road fund license, DVLA first registration fee and an estimated £25 for number plates.

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If a car's list price is over £40,000 (including VAT and factory fitted options) at first registration, the customer will pay an additional VED charge (currently £310) for five years after the end of the first registration (in addition to the standard VED charge per year, currently £140).

MODEL PRICES

	Bodystyle	Engine	Fuel	Transmission	Euro Stage	VED	CO ₂ Emissions (g/km) ⁰	Basic Recommended Retail Price £	Recommended Retail Price (Incl VAT) £	↑ Manufacturer's Recommended On the Road Price £	Company Car Drivers	
											* Monthly BIK at 20%, £	* Monthly BIK at 40%, £
ST-Line												
	3 Door	1.0T EcoBoost 100PS	Petrol	6 Speed	Stage 6	E	97	14,116.67	16,940.00	17,145.00	56.55	113.10
	3 Door	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6	G	118	15,208.33	18,250.00	18,495.00	73.10	146.20
	3 Door	1.0T EcoBoost 125PS	Petrol	6 Speed	Stage 6	E	98	14,533.33	17,440.00	17,645.00	58.22	116.43
	3 Door	1.0T EcoBoost 140PS	Petrol	6 Speed	Stage 6	F	102	14,766.67	17,720.00	17,945.00	62.11	124.22
	3 Door	1.5 TDCi 120PS	Diesel	6 Speed	Stage 6	D	89	15,575.00	18,690.00	18,895.00	71.74	143.48
	5 Door	1.0T EcoBoost 100PS	Petrol	6 Speed	Stage 6	E	97	14,658.33	17,590.00	17,795.00	58.72	117.43
	5 Door	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6	G	118	15,750.00	18,900.00	19,145.00	75.70	151.40
	5 Door	1.0T EcoBoost 125PS	Petrol	6 Speed	Stage 6	E	98	15,075.00	18,090.00	18,295.00	60.38	120.77
	5 Door	1.0T EcoBoost 140PS	Petrol	6 Speed	Stage 6	F	102	15,308.33	18,370.00	18,595.00	64.38	128.77
	5 Door	1.5 TDCi 120PS	Diesel	6 Speed	Stage 6	D	89	16,116.67	19,340.00	19,545.00	74.23	148.47
ST-Line X												
	3 Door	1.0T EcoBoost 100PS	Petrol	6 Speed	Stage 6	E	97	15,241.67	18,290.00	18,495.00	61.05	122.10
	3 Door	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6	G	118	16,333.33	19,600.00	19,845.00	78.50	157.00
	3 Door	1.0T EcoBoost 125PS	Petrol	6 Speed	Stage 6	E	98	15,658.33	18,790.00	18,995.00	62.72	125.43
	3 Door	1.0T EcoBoost 140PS	Petrol	6 Speed	Stage 6	F	102	15,891.67	19,070.00	19,295.00	66.83	133.67
	3 Door	1.5 TDCi 120PS	Diesel	6 Speed	Stage 6	D	89	16,700.00	20,040.00	20,245.00	76.92	153.83
	5 Door	1.0T EcoBoost 100PS	Petrol	6 Speed	Stage 6	E	97	15,783.33	18,940.00	19,145.00	63.22	126.43
	5 Door	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6	G	118	16,875.00	20,250.00	20,495.00	81.10	162.20
	5 Door	1.0T EcoBoost 125PS	Petrol	6 Speed	Stage 6	E	98	16,200.00	19,440.00	19,645.00	64.88	129.77
	5 Door	1.0T EcoBoost 140PS	Petrol	6 Speed	Stage 6	F	102	16,433.33	19,720.00	19,945.00	69.11	138.22
	5 Door	1.5 TDCi 120PS	Diesel	6 Speed	Stage 6	D	89	17,241.67	20,690.00	20,895.00	79.41	158.82

⁰ The CO₂ emissions test figures shown in the table do not express or imply any guarantee of the emissions or fuel economy of a car in the class in question. All the figures are based on tests conducted on vehicles with standard wheels and tyres. Optional or Accessory wheels and tyres may have an effect on the emissions or fuel consumption of a vehicle. For further information on CO₂ and fuel performance please refer to our Fuel & Performance section.

[†] 'On the road' price includes one years road fund license, DVLA first registration fee and an estimated £25 for number plates.

* Not applicable to retail or private car buyers. BIK values are the monthly taxation payment applicable to company car users. BIK values were correct at the time of printing and are based on taxation rates for 2018/19 tax year. P11D value is the sum of Recommended price + VAT & Number plate charge (£25)

If a car's list price is over £40,000 (including VAT and factory fitted options) at first registration, the customer will pay an additional VED charge (currently £310) for five years after the end of the first registration (in addition to the standard VED charge per year, currently £140).

MODEL PRICES

	Bodystyle	Engine	Fuel	Transmission	Euro Stage	VED	CO ₂ Emissions (g/km) ⁰	Basic Recommended Retail Price £	Recommended Retail Price (Incl VAT) £	↑ Manufacturer's Recommended On the Road Price £	Company Car Drivers	
											* Monthly BIK at 20%, £	* Monthly BIK at 40%, £
Vignale												
	3 Door	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6	G	118	17,458.33	20,950.00	21,195.00	83.90	167.80
	3 Door	1.0T EcoBoost 125PS	Petrol	6 Speed	Stage 6	E	98	16,783.33	20,140.00	20,345.00	67.22	134.43
	3 Door	1.0T EcoBoost 140PS	Petrol	6 Speed	Stage 6	F	102	17,016.67	20,420.00	20,645.00	71.56	143.12
	3 Door	1.5 TDCi 120PS	Diesel	6 Speed	Stage 6	D	89	17,825.00	21,390.00	21,595.00	82.09	164.18
	5 Door	1.0T EcoBoost 100PS	Petrol	Automatic	Stage 6	G	118	18,000.00	21,600.00	21,845.00	86.50	173.00
	5 Door	1.0T EcoBoost 125PS	Petrol	6 Speed	Stage 6	E	98	17,325.00	20,790.00	20,995.00	69.38	138.77
	5 Door	1.0T EcoBoost 140PS	Petrol	6 Speed	Stage 6	F	102	17,558.33	21,070.00	21,295.00	73.83	147.67
	5 Door	1.5 TDCi 120PS	Diesel	6 Speed	Stage 6	D	89	18,366.67	22,040.00	22,245.00	84.58	169.17

⁰ The CO₂ emissions test figures shown in the table do not express or imply any guarantee of the emissions or fuel economy of a car in the class in question. All the figures are based on tests conducted on vehicles with standard wheels and tyres. Optional or Accessory wheels and tyres may have an effect on the emissions or fuel consumption of a vehicle. For further information on CO₂ and fuel performance please refer to our Fuel & Performance section.

† 'On the road' price includes one years road fund license, DVLA first registration fee and an estimated £25 for number plates.

* Not applicable to retail or private car buyers. BIK values are the monthly taxation payment applicable to company car users. BIK values were correct at the time of printing and are based on taxation rates for 2018/19 tax year. P11D value is the sum of Recommended price + VAT + Number plate charge (£25)

† If a car's list price is over £40,000 (including VAT and factory fitted options) at first registration, the customer will pay an additional VED charge (currently £310) for five years after the end of the first registration (in addition to the standard VED charge per year, currently £140).



WHEELS & TYRES



		Style	Zetec	B&O PLAY Zetec Series	B&O PLAY Titanium Series	Titanium	Titanium X	Active 1	Active B&O PLAY	Active X	ST-Line	ST-Line X	Vignale	Recommended Retail Price (excl.VAT) £	Recommended Retail Price (incl.VAT) £
	15" Steel Wheel With Covers 195/60 R15 Tyres	S	-	-	-	-	-	-	-	-	-	-	-	N/A	N/A
	15" 8-Spoke Alloy Wheel 195/60 R15 Tyres	-	S	S	-	-	-	-	-	-	-	-	-	N/A	N/A
	16" 10-Spoke Alloy Wheel 195/55 R16 Tyres	-	-	-	S	S	S	-	-	-	-	-	-	N/A	N/A
	16" 8-Spoke Alloy Wheel Rock Metallic - Machined Finish 195/45 R16 Tyres	-	□	□	□	□	□	-	-	-	-	-	-	N/A	N/A
	17" 8-Spoke Alloy Wheel 205/40 R17 Tyres	-	-	-	□	□	□	-	-	-	-	-	-	N/A	N/A
	Active 17" 5-Spoke Alloy Wheels Rough Metal - Machined Finish 205/45 R17 Tyres	-	-	-	-	-	-	S	-	S	-	-	-	N/A	N/A
	Active 17" 5-Spoke Alloy Wheels Shadow Black - Machined Finish 205/45 R17 Tyres	-	-	-	-	-	-	-	S	-	-	-	-	N/A	N/A
	ST-Line 17" 5-Spoke Alloy Wheel Rock Metallic 205/45 R17 Tyres	-	-	-	-	-	-	-	-	-	S	S	-	N/A	N/A
	ST-Line 18" 5-Spoke Alloy Wheel Rock Metallic - Machined Finish 205/40 R17 Tyres	-	-	-	-	-	-	-	-	-	O	O	-	500.00	600.00
	Vignale 17" 10-Spoke Alloy Wheel - Luster-Nickel Finish 205/45 R17 Tyres	-	-	-	-	-	-	-	-	-	-	-	S	N/A	N/A
	Vignale 18" 8-Spoke Alloy Wheel - Polished Finish 205/40 R18 Tyres	-	-	-	-	-	-	-	-	-	-	-	O	375.00	450.00
	Spare Wheel - 14" x 5.5 Steel Wheel 175/65 R14 Tyre (Not available In Combination with B&O PLAY Audio System Or Panorama Roof)	O	O	-	-	O	-	O	-	O	O	O	-	125.00	150.00

Key




S = Standard, O = Option, at extra cost, - = Not Available

□ = Available as part of a Style Pack with additional content, see Exterior Design Features section for details

EXTERIOR FEATURES



Exterior Design Features

	Style	Zetec	B&O PLAY Zetec Series	B&O PLAY Titanium Series	Titanium	Titanium X	Active 1	Active B&O PLAY	Active X	ST-Line	ST-Line X	Vignale	Recommended Retail Price (excl.VAT) £	Recommended Retail Price (incl.VAT) £
 <p><u>16" Alloy Wheel Style Pack</u> 16" Alloy Wheels Rear Privacy Glass Front Door Threshold Plates</p>	-	0	0	-	-	-	-	-	-	-	-	-	416.67	500.00
 <p><u>16" Alloy Wheel Style Pack</u> 16" Alloy Wheels Front Door Threshold Plates</p>	-	-	-	0	0	0	-	-	-	-	-	-	250.00	300.00
 <p><u>17" Alloy Wheel Style Pack</u> 17" Alloy Wheels Front Door Threshold Plates</p>	-	-	-	0	0	0	-	-	-	-	-	-	333.33	400.00
<p><u>Openable Panorama Roof</u> Includes driver and passenger seat height adjustment On Active series roof rails will be removed with the Panorama roof option (Note:- Not In Combination With Spare Wheel)</p>	-	-	-	0	0	0	0	-	0	-	0	S	500.00	600.00
<p><u>Rear Privacy Glass</u> Privacy glass to side rear windows and tailgate glass</p>	0	0	0	S	S	S	S	S	S	0	S	S	208.33	250.00
Exterior Convenience Features														
<p><u>Full LED Headlamps</u></p>	-	-	-	0	0	0	0	0	0	0	0	0	500.00	600.00
<p><u>Ford KeyFree System</u> Includes Keyless Entry System with Keyless Start</p>	-	-	-	0	0	S	-	-	-	-	0	S	250.00	300.00
<p><u>Ford KeyFree System</u> Includes Keyless Entry System with Keyless Start and two remote keys</p>	-	-	-	-	-	-	0	0	S	-	-	-	291.67	350.00
<p><u>Door Edge Protectors</u> Available on 3-door and 5-door bodystyle</p>	-	0	0	0	0	0	0	0	0	0	0	0	83.33	100.00
<p><u>Detachable Tow Bar Coupling</u> (Not available on ST-Line series or in combination with Panorama Roof)</p>	0	0	0	0	0	0	0	0	0	-	-	-	187.50	225.00

Key

S = Standard, 0 = Option, at extra cost, - = Not Available

Effective from: 1st April 2018

DRIVER ASSISTANCE TECHNOLOGIES & INTERIOR FEATURES



	Style	Zetec	B&O PLAY Zetec Series	B&O PLAY Titanium Series	Titanium	Titanium X	Active 1	Active B&O PLAY	Active X	ST-Line	ST-Line X	Vignale	Recommended Retail Price (excl.VAT) £	Recommended Retail Price (incl.VAT) £
Convenience Features														
City Park Includes rear parking distance sensors and power-foldable heated door mirrors with puddle lights	-	0	0	-	-	-	-	0	-	0	-	-	291.67	350.00
Rear Parking Distance Sensors	0	-	-	0	0	0	0	-	-	-	0	S	166.67	200.00
Rear View Camera Includes rear parking distance sensors	-	0	0	0	0	-	0	0	S	0	0	S	208.33	250.00
Advanced Auto Park Assistance Pack 1 Includes front and rear parking sensors, Advanced Auto Park Assistance and rear view camera	-	-	-	0	0	-	-	-	-	-	-	-	416.67	500.00
Advanced Auto Park Assistance Pack 2 Includes front and rear parking sensors, and Advanced Auto Park Assistance	-	-	-	-	-	0	-	-	-	-	-	-	250.00	300.00
Advanced Auto Park Assistance Pack 3 Includes front parking distance sensors and Advanced Auto Park Assistance	-	-	-	-	-	-	-	-	-	-	-	0	166.67	200.00
Comfort Pack - Active Includes heated front seats and heated steering wheel	-	-	-	-	-	-	0	0	-	-	-	-	208.33	250.00
Comfort Pack Includes heated front seats and heated steering wheel	-	0	0	0	0	S	-	-	-	0	0	S	208.33	250.00
Heated Steering Wheel	-	-	-	-	-	-	-	-	0	-	-	-	83.33	100.00
Adjustable Boot Load Floor	0	0	0	0	0	0	0	0	0	0	0	0	62.50	75.00
Driver's Seat Lumbar Support	0	0	0	S	S	S	S	S	S	0	S	S	41.67	50.00
Passenger Seat Lumbar Support	-	-	-	-	-	-	0	0	S	-	-	-	41.67	50.00
Drivers and Passenger Seat Height and Lumbar Support	-	-	-	0	0	S	-	-	S	-	S	S	83.33	100.00
Electric Rear Windows (5-Door models only)	0	0	0	0	0	S	S	S	S	0	0	S	145.83	175.00



	Style	Zetec	B&O PLAY Zetec Series	B&O PLAY Titanium Series	Titanium	Titanium X	Active 1	Active B&O PLAY	Active X	ST-Line	ST-Line X	Vignale	Recommended Retail Price (excl.VAT) £	Recommended Retail Price (incl.VAT) £
Driver Assistance Technologies														
BLIS (Blind Spot Information System) with Cross Traffic Alert Includes power-foldable heated door mirrors with puddle lights and BLIS warning indicator in mirrors	-	0	0	-	-	-	0	0	-	0	-	-	395.83	475.00
BLIS (Blind Spot Information System) with Cross Traffic Alert BLIS warning indicator in mirrors	-	-	-	0	0	0	-	-	0	-	0	0	291.67	350.00
Cruise Control - ST-Line Only available in combination with Powershift Automatic transmission	-	-	-	-	-	-	-	-	-	0	-	-	125.00	150.00
Driver Assistance Pack Includes 4.2" TFT instrument cluster screen, Pre-Collision Assist with Pedestrian Detection, Distance Alert and Adaptive Cruise Control	0	-	-	-	-	-	-	-	-	-	-	-	416.67	500.00
Driver Assistance Pack Includes 4.2" TFT instrument cluster screen, Pre-Collision Assist with Pedestrian Detection, Distance Alert and Adaptive Cruise Control	-	0	0	-	-	-	-	-	-	0 ¹	-	-	333.33	400.00
Driver Assistance Pack Includes Pre-Collision Assist with Pedestrian Detection, Distance Alert and Adaptive Cruise Control	-	-	-	0	0	0	-	0	0	-	0 ¹	0	166.67	200.00
Driver Assistance Pack Includes 4.2" TFT instrument cluster, Traffic Sign Recognition, Auto High Beam, Pre-Collision Assist with Pedestrian Detection, Distance Alert and Adaptive Cruise Control	-	-	-	-	-	-	0	-	-	-	-	-	666.67	800.00

Key

S = Standard, 0 = Option, at extra cost, - = Not Available

¹ Not available with Powershift Automatic transmission

AUDIO, ENTERTAINMENT & COMMUNICATIONS



Audio

Ford AM/FM Radio

Includes 4.2" MFD screen, My Ford Device Dock, steering wheel controls, 6 speakers, Bluetooth and USB connectivity

Style	Zetec	B&O PLAY Zetec Series	B&O PLAY Titanium Series	Titanium	Titanium X	Active 1	Active B&O PLAY	Active X	ST-Line	ST-Line X	Vignale	Recommended Retail Price (excl.VAT) £	Recommended Retail Price (incl.VAT) £
S	-	-	-	-	-	-	-	-	-	-	-	N/A	N/A

Ford DAB Radio

Includes 4.2" TFT screen 6 speakers, Bluetooth, USB, Voice Control and Emergency Assistance

O	-	-	-	-	-	-	-	-	-	-	-	83.33	100.00
---	---	---	---	---	---	---	---	---	---	---	---	-------	--------

Ford DAB Radio with Ford SYNC 3, Apple CarPlay and Android Auto

Includes 6.5" touchscreen, 6 speakers, SYNC 3 with Voice Control and Emergency Assistance

-	S	-	-	-	-	S	-	-	S	-	-	N/A	N/A
---	---	---	---	---	---	---	---	---	---	---	---	-----	-----

Audio & Navigation

Ford Navigation System with Ford SYNC 3, Apple CarPlay and Android Auto

Includes 8" touchscreen, 6 speakers, SYNC 3 with Voice Control and Emergency Assistance

O	-	-	-	-	-	-	-	-	-	-	-	625.00	750.00
---	---	---	---	---	---	---	---	---	---	---	---	--------	--------

Ford Navigation System with Ford SYNC 3, Apple CarPlay and Android Auto

Includes 8" touchscreen, 6 speakers, SYNC 3 with Voice Control and Emergency Assistance

-	O	-	-	S	-	O	O	S	O	S	-	250.00	300.00
---	---	---	---	---	---	---	---	---	---	---	---	--------	--------



B&O PLAY Premium Audio

B&O PLAY In-car Audio Premium Sound System

Includes 8" touchscreen and 10 speakers for 360° sound

Style	Zetec	B&O PLAY Zetec Series	B&O PLAY Titanium Series	Titanium	Titanium X	Active 1	Active B&O PLAY	Active X	ST-Line	ST-Line X	Vignale	Recommended Retail Price (excl.VAT) £	Recommended Retail Price (incl.VAT) £
-	O	-	-	-	-	O	S	-	O	-	-	291.67	350.00

B&O PLAY In-car Audio Premium Sound System

SYNC 3 Navigation is standard on ST-Line X, Titanium and Active X
Includes 8" touchscreen and 10 speakers for 360° sound

-	-	-	-	O	-	-	-	O	-	O	-	291.67	350.00
---	---	---	---	---	---	---	---	---	---	---	---	--------	--------

B&O PLAY In-car Audio Premium Sound System with Ford SYNC 3 Navigation System

Navigation System Includes 8" touchscreen and 10 speakers for 360° sound

-	O	S	S	-	S	O	-	-	O	-	S	541.67	650.00
---	---	---	---	---	---	---	---	---	---	---	---	--------	--------

CD Player

CD Player

Mounted inside glovebox

O	O	O	O	O	O	O	O	O	O	O	O	125.00	150.00
---	---	---	---	---	---	---	---	---	---	---	---	--------	--------

Key

S = Standard, O = Option, at extra cost, -- = Not Available


Note:- Due to subwoofer location B&O Play Premium Audio system is not available in combination with Spare Wheel. All vehicles are fitted with a tyre repair kit as standard.

EXTERIOR COLOUR



Colours*






Standard Body Colours

	Style	Zetec	B&O PLAY	Zetec Series	B&O PLAY	Titanium Series	Titanium	Titanium X	Active 1	Active B&O PLAY	Active X	ST-Line	ST-Line X	Recommended Retail Price (excl.VAT) £	Recommended Retail Price (incl.VAT) £
 Race Red	S	S	-	-	S	S	S	S	-	S	S	S		No Cost Option	
 Blazer Blue	S	S	-	-	-	-	-	-	-	-	-	-		No Cost Option	

Premium Body Colours


 Frozen White	0	0	-	-	0	0	0	0	S ³	0	0	0	0	208.33	250.00
 Magnetic	0	0	-	-	0	0	0	0	0	0	0	0	0	412.50	495.00
 Moondust Silver	0	0	-	-	0	0	0	0	0	0	0	0	0	412.50	495.00
 Shadow Black	0	0	-	-	0	0	0	0	-	0	0	0	0	412.50	495.00

Exclusive Body Colours

 Chrome Copper (Exclusive to B&O Play Series)	-	-	S ¹	S ¹	-	-	-	-	-	-	-	-	-	520.83	625.00
 Bohai Bay Mint (Exclusive to B&O Play Series)	-	-	S ²	S ²	-	-	-	-	-	-	-	-	-	520.83	625.00
 Blue Wave	-	0	-	-	0	0	0	0	-	0	0	-	-	620.83	745.00
 Ruby Red	-	0	-	-	0	0	0	0	-	0	0	0	0	620.83	745.00
 Luxe Yellow	-	-	-	-	-	-	-	-	0	0	-	-	-	620.83	745.00



Vignale Body Colours

 Frozen White														No Cost Option	
 Magnetic														204.17	245.00
 Moondust Silver														204.17	245.00
 Shadow Black														204.17	245.00
 Ruby Red														412.50	495.00
 Milano Grigio (Exclusive to Vignale)														412.50	495.00

Key

S = Standard, O = Option, at extra cost, □ = Part of an option pack, at extra cost, - = Not Available

Availability Notes

- 1) Standard no cost body colour on B&O PLAY Series in Chrome Copper exterior body colour
- 2) Standard no cost body colour on B&O PLAY Series in Bohai Bay Mint exterior body colour
- 3) Standard no cost body colour on Active B&O PLAY Series

*Colours and trims reproduced in this price list may vary from the actual colours due to the limitations of the printing processes used.

INTERIOR AND EXTERIOR PERSONALISATION



ST-Line X Interior Trim Option



ST-Line X Red Pack

Red themed partial leather trim, including Race Red interior with: Anodized interior door spears, airvent "Smiley", instrument panel and door handle spears (Not available in combination with Powershift Automatic transmission)

ST-Line X

Recommended Retail Price (excl.VAT) £

Recommended Retail Price (incl.VAT) £

0

125.00

150.00



Exterior Personalisation



Recommended Retail Price (excl.VAT) £

Recommended Retail Price (incl.VAT) £

Contrast Painted Roof and Door Mirrors

Available on selected exterior colours below on the following series; Titanium, Titanium X, ST-Line and ST-Line X
Active B&O PLAY features Shadow Black Contrast Roof and Mirrors as standard
Active 1 and Active X available with Black Contrast Roof only

Exterior Colour Availability:

		Frozen White Contrast Roof and Mirrors	Shadow Black Contrast Roof and Mirrors	Race Red Contrast Roof and Mirrors	Recommended Retail Price (excl.VAT) £	Recommended Retail Price (incl.VAT) £
	Race Red	0	0	–	125.00	150.00
	Frozen White	–	0	0	125.00	150.00
	Shadow Black	0	–	0	125.00	150.00
	Moondust Silver	–	0	–	125.00	150.00
	Magnetic	–	0	–	125.00	150.00



Key

S = Standard, 0 = Option, at extra cost, □ = Part of an option pack, at extra cost, – = Not Available

Availability Notes

*Colours and trims reproduced in this price list may vary from the actual colours due to the limitations of the printing processes used.

Effective from: 1st April 2018



ACCESSORIES

Recommended Promotional Pack Pricing

Protection Pack:

Rubber Mats (front and rear); Boot Liner

Recommended
Retail Price
(inc. VAT) £

£113.00

Saving off
Recommended
Retail Price
from £

£4.00

Recommended
Promotional Price
(inc. VAT) £

£109.00

Protection Pack Plus:

Rubber Mats (front and rear); Mud Flaps (front and rear); Boot Liner, excludes ST, Active and ST-Line

£233.88

£34.88

£199.00

Bike Pack or Ski Pack:

Thule 298 Bike Carrier or Thule 727 Ski Carrier; Cross Bars*, not in combination with panorama roof. Excludes ST

£285.98

£16.98

£269.00

Dealer Supplied Accessories	Part (FINIS) Number	Recommended Retail Price £ (inc. VAT)	Dealer Supplied Accessories	Part (FINIS) Number	Recommended Retail Price £ (inc. VAT)
Protection			Alloy Wheels		
Rubber Floor Mats, front	2109980	£36.00	15" Alloy Wheel, Sparkle Silver**	2089630	£134.02
Rubber Floor Mats, rear	2109989	£24.00	16" Alloy Wheel, Sparkle Silver**	2089631	£159.98
Floor Mats Standard Carpet, front	2109951	£29.30	16" Alloy Wheel, Sparkle Silver**	2125245	£159.98
Floor Mats Standard Carpet, rear	2109955	£24.00	16" Alloy Wheel, Black**	2125251	£159.98
Floor Mats Premium Carpet, front	2161535	£40.50	16" Alloy Wheel, Rock Metallic / Machined**	2125243	£159.98
ClimAir Rear Bumper protection (piano black)	2122068	£97.00	17" Alloy Wheel, Sparkle Silver**	2089632	£177.98
ClimAir Rear Bumper protection (grey)	2122070	£92.00	17" Alloy Wheel, Luster Nickel**	2089633	£177.98
Mud Flaps front	Various	£40.50	18" Alloy Wheel, Polish**	2089634	£222.00
Mud Flaps rear	Various	£40.50	18" Alloy Wheel, Rock Metallic Machined**	2125249	£222.00
			17" Ford Performance Parts Alloy Wheel, excl ST & Active model**	2222632	£225.01
			18" Ford Performance Parts Alloy Wheel, ST only**	2231748	TBC



* Not in combination with panorama roof

** Single alloy wheel, price excludes tyres, centre caps, wheel bolts and fitting

For any more information about any of the included Ford Accessories, or to view the rest of the exciting Ford Accessories visit www.ford-accessories.co.uk.

Prices do not include fitting unless otherwise stated. Please refer to your Ford Dealer for fitted prices.

This price list shows both original Ford accessories as well as a range of carefully selected products from third party suppliers, identified under that third party supplier's brand name. Please note that third party supplier branded accessories do not come with a Ford warranty but are covered by the third party supplier's own warranty, the details of which can be obtained from your Ford Dealer.

ACCESSORIES

Dealer Supplied Accessories	Part (FINIS) Number	Recommended Retail Price £ (Inc. VAT)	Dealer Supplied Accessories	Part (FINIS) Number	Recommended Retail Price £ (Inc. VAT)
Comfort			Transportation		
ClimAir® Side-Window Air Deflectors, front 3dr	Various	£50.00	Tow Bar fixed, excludes ST*	2184668	£249.01
ClimAir® Side-Window Air Deflectors, front 5dr	Various	£50.00	Tow Bar detachable, excludes ST*	2182464	£377.00
ClimAir® Side-Window Air Deflectors, rear 5dr	Various	£28.80	Tow Bar E-Kit, 13 PIN	2146948	£107.00
Rati Armrest, for vehicles without factory fitted armrest	2227705	£122.00	Tow Bar Module	2120128	£111.01
ACV Qi Wireless Charging	2265067	TBC	Roof Base Carrier, 3 door** excl Active model	2112395	£171.98
Xvision Parking Distance Control [^]	Various	From £299.00	Roof Base Carrier, 5 door** excl Active model	2112681	£171.98
Child Seats			Roof Cross Bars, Active only**	2246735	£218.02
Britax Römer® Child seat KID 07	1673415	£127.00	Thule Roof Bike Carrier Expert 298*	2143360	£114.00
Britax Römer® Child Seat BABY-SAFE plus	1670717	£154.00	A range of Thule Roof Boxes available from*	Various	£304.95
Britax Römer® Child seat KIDFIX	1581116	£175.00	Load Retention Guard, Steel, Painted Black	2169667	£183.98
Britax Römer® Child seat BABY-SAFE ISOFIX base	1670734	£202.13	Boot Liner, max height 43mm	2145696	£53.00
Britax Römer® Child seat DUO plus ISOFIX	1448154	£310.99	Safety and Emergency		
			Ford Safety Pack ¹	1882990	£9.40
			Ford Premium Safety Kit ²	1872753	£24.31
			Warning Triangle ³	1440254	£7.60
			Ford Tow Rope, up to 2500 kg	5011184	£21.31
			Jump Leads (Petrol engines)	5023562	£36.00
			Jump Leads (Diesel engines)	5023563	£54.00
			Jump Leads (Diesel engines)	5023563	£54.00
			<p>¹ Pack includes: First Aid Kit with Velcro Strip</p> <p>² Pack includes: First Aid Kit, Warning Triangle, Hi-Visibility Vest and Gloves</p> <p>³ Item is non-Ford branded from an approved supplier</p> <p>* Application restrictions apply please contact your Ford Dealer for more information.</p> <p>** Not in combination with panorama roof, max load 50kg</p> <p>[^] Recommended Promotional Prices range from £299 include fitting and VAT, available at participating dealers</p>		

For any more information about any of the included Ford Accessories, or to view the rest of the exciting Ford Accessories range visit www.ford-accessories.co.uk

This price list shows both original Ford accessories as well as a range of carefully selected products from third party suppliers, identified under that third party supplier's brand name. Please note that third party supplier branded accessories do not come with a Ford warranty but are covered by the third party supplier's own warranty, the details of which can be obtained from your Ford Dealer.

FUEL & PERFORMANCE

The fuel economy figures quoted in the table below are achieved by following strict EU governed test procedures and are specifically designed to enable customers to compare vehicles from all manufacturers on a like-for-like basis. Fuel consumption is directly affected by the length of the journey, number of passengers and amount of luggage carried; individual driving style; road and traffic conditions; weather conditions; vehicle age; mileage, condition and standard of maintenance; use of vehicle features such as air conditioning and any modifications to the vehicle such as the addition of a roof rack. Your fuel economy will vary based on these and other factors and, for these reasons, many drivers may not achieve the EU fuel figures (below) in day-to-day driving although the vehicle is technically capable of doing so.

Engine	Euro Stage	Trans	Maximum Power PS (kW)	Torque Nm	CO ₂ Emissions (g/km) Ø	Fuel Consumption l/100km (mpg)			Max Speed (mph)	0-62 mph (secs)	31-62 mph (secs)*
						Urban	Extra Urban	Combined			
All figures quoted are for 3-door bodystyle unless stated (excluding Active series)											
Petrol											
1.1L Ti-VCT 70PS (Start-Stop)	Stage 6	M5	70 (51.4)	108	101	5.6 (50.4)	3.7 (76.3)	4.4 (64.2)	99	14.9	17.9
1.1L Ti-VCT 85PS (Start-Stop)	Stage 6	M5	85 (62.5)	108	101	5.6 (50.4)	3.7 (76.3)	4.4 (64.2)	105	14	17.5
1.0T EcoBoost 100PS (Start-Stop)	Stage 6	M6	100 (74)	170	97	5.4 (52.3)	3.6 (78.5)	4.3 (65.7)	113	10.5	11
1.0T EcoBoost 100PS Automatic (Start-Stop)	Stage 6	A6	100 (74)	170	118	6.9 (40.9)	4.2 (67.3)	5.2 (54.3)	111	12.2	N/A
1.0T EcoBoost 125PS (Start-Stop)	Stage 6	M6	125 (91)	170	98	5.4 (52.3)	3.6 (78.5)	4.3 (65.7)	121	9.9	9.9
1.0T EcoBoost 140PS (Start-Stop)	Stage 6	M6	140 (103)	180	102	5.8 (48.7)	3.8 (74.3)	4.5 (62.8)	125	9	8.5
Diesel											
1.5 TDCi 85PS (Start-Stop) 3-door	Stage 6	M6	85 (62.5)	215	82	3.5 (80.7)	3.0 (94)	3.2 (88.3)	108	12.5	12.8
1.5 TDCi 85PS (Start-Stop) 5-door	Stage 6	M6	85 (62.5)	215	84	3.7 (76.3)	3.1 (91.1)	3.3 (85.6)	108	12.5	12.8
1.5 TDCi 120PS (Start-Stop)	Stage 6	M6	120 (88)	270	89	3.9 (72.3)	3.2 (88.3)	3.5 (80.7)	121	9	8.9
Active Series (5-door bodystyle only)											
Petrol											
1.0T EcoBoost 85PS (Start-Stop)	Stage 6	M6	85 (62.5)	170	105	5.8 (48.7)	4.0 (70.6)	4.6 (61.4)	105	12.7	12.0
1.0T EcoBoost 100PS (Start-Stop)	Stage 6	M6	100 (74)	170	105	5.8 (48.7)	4.0 (70.6)	4.6 (61.4)	113	11.2	12.0
1.0T EcoBoost 100PS Automatic (Start-Stop)	Stage 6	A6	100 (74)	170	129	7.4 (38.1)	4.7 (60.1)	5.7 (49.5)	111	12.9	N/A
1.0T EcoBoost 125PS (Start-Stop)	Stage 6	M6	125 (91)	170	108	5.9 (47.8)	4.1 (68.8)	4.8 (58.8)	121	10.4	10.4
1.0T EcoBoost 140PS (Start-Stop)	Stage 6	M6	140 (103)	180	110	6.0 (47)	4.2 (67.2)	4.8 (58.8)	125	9.7	8.9
Diesel											
1.5 TDCi 85PS (Start-Stop)	Stage 6	M6	85 (62.5)	215	96	4.0 (70.6)	3.4 (83)	3.6 (78.4)	108	12.7	12.7
1.5 TDCi 120PS (Start-Stop)	Stage 6	M6	120 (88)	270	96	4.0 (70.6)	3.4 (83)	3.6 (78.4)	121	9.5	9.0

*In 4th gear ØThe declared fuel/energy consumptions, CO₂ emissions and electric range are measured according to the technical requirements and specifications of the European Regulations (EC) 715/2007 and (EC) 692/2008 as last amended. Fuel consumption and CO₂ emissions are specified for a vehicle variant and not for a single car. The applied standard test procedure enables comparison between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors are very important in determining a car's fuel/energy consumption, CO₂ emissions and electric range. CO₂ is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO₂ emissions which contains data for all new passenger car models is available at any point of sale free of charge or can be downloaded under <http://carfueldata.dft.gov.uk/>.

From 1 September 2017, certain new vehicles will be type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP), which is a new, more realistic test procedure for measuring fuel consumption and CO₂ emissions. From 1 September 2018 the WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure. During NEDC Phase-out, WLTP fuel consumption and CO₂ emissions are being correlated back to NEDC and will be shown as CO₂mPas figures. There will be some variance to the previous fuel economy and emissions as some elements of the tests have altered i.e., same car might have different reported fuel consumption and CO₂ emissions. To learn more about the new testing procedures please visit www.dft.gov.uk/vca/fcb/wltp.asp.

'MANUFACTURERS RECOMMENDED ON THE ROAD' PRICES INCLUDE

	CO ₂ Emissions (g/km)*	Number Plates (Estimated) £	Government First Registration Fee £	First Year Vehicle Excise Duty (VED) (Petrol) £	First Year Vehicle Excise Duty (VED) (Diesel) £	Total Petrol £	Total Diesel £
A	0	25.00	55.00	0.00	0.00	80.00	80.00
B	1-50	25.00	55.00	10.00	25.00	90.00	105.00
C	51-75	25.00	55.00	25.00	105.00	105.00	185.00
D	76-90	25.00	55.00	105.00	125.00	185.00	205.00
E	91-100	25.00	55.00	125.00	145.00	205.00	225.00
F	101-110	25.00	55.00	145.00	165.00	225.00	245.00
G	111-130	25.00	55.00	165.00	205.00	245.00	285.00
H	131-150	25.00	55.00	205.00	515.00	285.00	595.00
I	151-170	25.00	55.00	515.00	830.00	595.00	910.00
J	171-190	25.00	55.00	830.00	1240.00	910.00	1320.00
K	191-225	25.00	55.00	1240.00	1760.00	1320.00	1840.00
L	226-255	25.00	55.00	1760.00	2070.00	1840.00	2150.00
M	Over 255	25.00	55.00	2070.00	2070.00	2150.00	2150.00

The delivery charge is included in the Basic Recommended Retail Price and is made on all models for delivery to the Dealer's premises. Where delivery is not made to the customer at the Dealer's premises a further charge may be made by the Dealer.

The Vehicle Excise Duty (VED) charged on new cars is based on their engine's CO₂ emissions* (expressed in grams per kilometre (g/km)). All CO₂ emissions figures in g/km are from officially approved tests under the Passenger Car (Fuel Consumption and CO₂ Emissions Information) Regulations 2001 and in accordance with European Regulations (EC) 715/2007 and (EC) 692/2008 as last amended.

The chart above shows the Bands and the VED which will be levied (for vehicles registered from 1st April 2018 onwards).

If a car's list price is over £40,000 (including VAT and factory fitted options) at first registration, the customer will pay an additional VED charge (currently £310) for five years after the end of the first registration (in addition to the standard VED charge per year, currently £140).

FORD PROTECT All-New Fiesta

Every new Ford car is protected by a 3 year/60,000 mile Ford Warranty. In addition, it will also come with Ford Assistance for 1 year, providing roadside assistance in the UK and throughout Europe.

Ford Protect Classic 4th/5th Year Extended Warranties

If you plan on keeping your car for longer than 3 years or are a high mileage driver you can extend your 3 year/60,000 mile warranty to either 4 years/80,000 miles or 5 years/100,000 miles.

Features:

- Cover against the cost of repair or replacement of defective parts, or to repair a material, assembly or manufacturing defect recognised by Ford
- Protection against unexpected repair bills
- All repairs will be carried out by Ford Authorised Dealers using genuine Ford parts
- Ford Protect Classic extended warranty plans can be purchased any time up until the vehicle's first date of registration

Ford Protect Service Plan

You can also upgrade to a Ford Protect Service Plan giving you the option of scheduled services and extended Ford Assistance.

Features:

- Scheduled Servicing; covers scheduled servicing recommended by Ford, including associated parts and labour, for the number of services applicable to your plan; replacement brakefluid (every other year); bodywork and paint check (every other year); air conditioning check (at third year only where applicable)
- Extended Ford Assistance; roadside assistance in the UK and throughout Europe
- Vehicle Hire; for up to 7 days
- The Ford Protect Service Plan can be purchased any time before the first service is due

Ford Protect Service Plan Plus (High Mileage Users Only)

You may choose to upgrade to a Ford Protect Service Plan Plus giving you the benefits of the Service Plan and also includes a Wear and Tear Plan.

Features:

- All items covered within the Service Plan and in addition:
Brake Pads/shoes/discs; Clutch friction plate; Shock absorbers; Silencers; Wiper Blades; Bulbs
- **Exclusions:** Tyres; Interior trims; glass, seat covers; pads; frames; springs; headrests, seat belts; sheet metals, water ingress; body seals and aerials
- Ford Protect Service Plan Plus can be purchased any time up until the vehicle's first date of registration

Notes and Conditions

- The length of your plan (and number of services on Service Plan and Service Plan Plus) applies from your new vehicle warranty commencement date, usually the date of first registration
- Time and mileage limits apply to all Ford Protect Plans
- Service intervals for the All-New Fiesta is 2 years or 18,000 miles, whichever is the soonest
- It is a condition of Ford Protect Service Plan and Ford Protect Service Plan Plus that your vehicle is serviced by an Authorised Ford Repairer according to the schedules in your Ford Service Portfolio
- In addition your Ford Service History Log must be kept up-to-date
- Subject to the terms and conditions of the Ford Protect Plans
- These Ford Protect Plans are transferable so it is an added benefit to the new owner if you decide to sell your vehicle
- Ask your Ford Dealer for full details of the Ford Protect Extended Warranty, Service Plan or Service Plan Plus and their associated Terms and Conditions or alternatively call Ford Protect on 03702 416726, Option 2, Option 2, or visit www.ford.co.uk



OTHER PRICING CONSIDERATIONS

Customer Order Price Protection

Ford's Price Protection Plan means that the price you pay is the same as the price on your order as long as you are prepared to accept delivery within three months, and in any event, as soon as your vehicle is available. Your Dealer has full details of the plan. Ford Motor Company Ltd is not liable for changes in price caused by Government changes in tax rates or changes in other applicable legislation.

VAT

VAT is shown calculated at 20%. The total price of a vehicle, including factory fitted options and accessories fitted by the Ford Dealer, will be subject to VAT on retail sale.

Price Changes

This price list outlines Ford's Recommended On The Road Prices and Recommended Retail Prices. Please contact your Ford Dealer for final sale prices. This price list is effective from 1st April 2018, and supersedes all previous price lists. The recommended prices in the publication were true and accurate at the time of printing. You should, however, check details with your Dealer as there may have been changes to Ford's recommended prices in view of Ford's policy of continuous development. Ford reserves its right to change prices at anytime. Change to government legislation or tax changes could result in a change to Ford's published prices.

ILLUSTRATIONS, DESCRIPTIONS AND SPECIFICATIONS

The product information in this publication was correct at the time of going to print. However, Ford's policy is one of continuous product development. The right is reserved to change specifications and colours of the models and items illustrated and described in this publication at any time. For the latest details always consult your Ford Dealer. Throughout this publication, wherever a feature is described as being an 'Option' or 'Option Fitment/Pack' etc., you should assume that it will be at extra cost to the base vehicle, unless specifically stated to the contrary. All models and colour combinations are subject to availability.

Some images portrayed are of a pre-production model and/or are computer generated, therefore the design/features on the final version of the vehicle may differ in various respects. In addition, some of the features shown on the vehicles may be optional, e.g. metallic paint.

Please also note some driver assistance features and safety features described in this publication are designed to function using sensors, whose performance may be affected under certain weather or environmental conditions.